

Ebenezer Management LLC

2016 Rural Energy for America Program

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EBENEZER MANAGEMENT

Ebenezer Management Qualifications

- ▶ We have processed REAP grant applications since 2005
 - ▶ over 3,000 applications completed
 - ▶ successful applications in over 20 states
- ▶ Advocate for applicant
 - ▶ We want the best application possible
 - ▶ We work for the applicant not USDA
- ▶ We are well versed in the program details/nuances

Rural Energy for America Program (REAP)

- ▶ Part of Farm Bill Funding
- ▶ Energy Efficiency and Renewable Energy projects eligible for grant funding
- ▶ REAP reimburses up to 25% of project costs - this equals Grant Amount
- ▶ Program is based on score - each application is scored - 7 point categories - highest scores are funded
- ▶ Funding levels have fluctuated over past years

Rural Energy for America Program (REAP)

- ▶ Funding for 2014/2015 combined was \$92,000,000
- ▶ Funding level for 2016 approximately \$40,000,000
- ▶ USDA splits funding - over/under \$20,000 grant request
- ▶ Funding for under \$20,000 grant request is same as last year: \$10,000,000
- ▶ Funding for over \$20,000 grant request is decreased

Rural Energy for America Program (REAP)

Success rates for 2015

Iowa Overall 38%

► Dryers 54% under \$20K; 28% over \$20K

Minnesota Overall 32%

► Dryers 26% under \$20K; 4% over \$20K

Illinois 39%

Missouri 80%

Kansas 100%

North Dakota 100%

Grant Score Enhancements

- ▶ Volume through the dryer - the more bushels **dried** previously - the better
- ▶ Typically - the older and less efficient the current dryer - the better
- ▶ Do not get greedy - the more grant dollars requested - the lower the score
- ▶ **Grant is gravy - no guarantees**

Timing

- ▶ Submit application prior to installing system
- ▶ Can install equipment as soon as application is *received* by USDA
- ▶ Application deadline is May 2, 2016
- ▶ Notification from USDA approximately 4 months after deadline

Process

- ▶ Contact Us
- ▶ We will send out packet - Checklist and Forms
- ▶ Applicant signs/gathers requested information
- ▶ Applicant will need an Energy Assessment/Audit comparing old system to new system (we can supply auditor contacts)
- ▶ Return information to us
- ▶ We will contact applicant if more information is needed
- ▶ We will contact vendor for additional information
- ▶ We will score application and discuss w/applicant - prior to submission

Questions

Contact:

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